



CAPABILITY STATEMENT

Echo Group Inc. offers federal, state and local government solutions designed to conform to government requirements. Echo Group Inc. provides sales and support for the electrical supply markets and the electrical professional that installs these products. With 15 locations nation wide, Echo Electric carries a very large inventory and has the personnel that have the expertise and knowledge of the products we sell.

Core Competences:

- Lighting
- Energy Efficiency
- Automation
- Power Panels
- Grounding Equip.
- Network Equipment
- Wire
- Fuses
- Switchboards
- Commodities
- Metering
- Generators
- Terminals
- Wire Splicing
- Heating Equip.
- Testing Equipment
- Security Systems
- Fasteners
- Lugs
- Freeze Protection

Differentiators:

Commercial Lighting - Onsite visit to help layout, retrofit, energy efficient solutions.

Commodities - World class wire cutting, striping, labeling, paralleling reels, deliveries, inventory.

Electrical - Onsite solutions, bin fill, ease of order, service, on-site employee.

Generators - Expertise in Siemens and Generac, service and repair agreements, trouble shoot.

Fasteners - Inventory, bin fill, fastening products expertise.

Online - Mobile app, e-store, barcoding, 24hrs, 7 days a week. Ease of doing business.

Automation - Engineered solutions, drawings, design.

Engraving - Switch and receptacle plates thermoplastic & stainless steel, signage, custom panels.

Past Performance:

Department of Veteran Affairs
Veterans Administration (VA) Medical Center
Department of the US Army
Offutt Air Force Base
Army Corps of Engineers

Company Data:

221330, 238210, 238220, 323111, 323120, 339950,
423410, 423420, 423610, 423710, 423730, 426450,
532590, 327215, 332812, 423830
DUNS: 926490715 CAGE CODE: 6TGBO

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